eClinicalWorks Overview

September 2011

eClinicalWorks

eClinicalWorks ONE Product - V9

Problem List

Care Transition

Demographics

Reminders

Visit Summary

CPOE

eClinicalWorks

Corporate Highlights
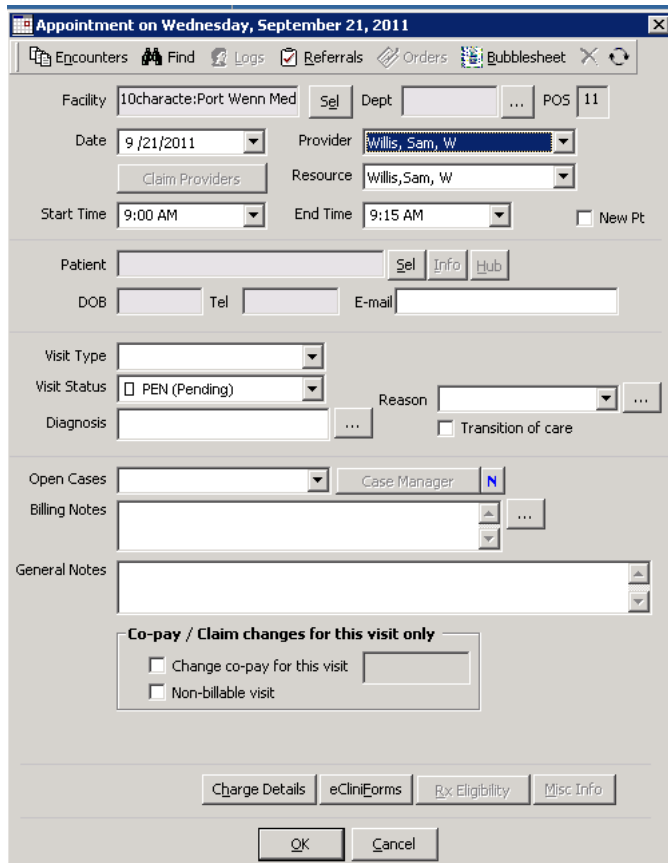
➤ **Privately held**

➤ **Headquarters: Westborough, Mass.**
  ➤ **Offices in New York, NY, Alpharetta, GA and Pleasanton, CA**

➤ **Continued profitability & growth**
  ➤ **$60 million - 2007**
  ➤ **$80 million - 2008**
  ➤ **$112 million - 2009**
  ➤ **$150 million - 2010**

➤ **Revenue from product funds growth**

➤ **Strong recurring revenues**

➤ **1,600+ employees**

➤ **Zero debt**
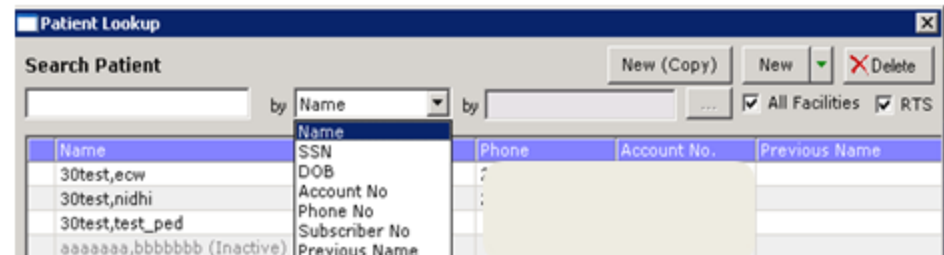
eClinicalWorks

Products

- **Fully Integrated EMR/PM solution**
- **Patient Portal**
- **Physician Portal**
- **Electronic Health eXchange –*eEHX***
- **eClinicalMobile**
- **eClinicalMessenger**
- **P2P - Peer-to-Peer Communication**
- **Enterprise Business Optimizer Reporting - *eBO***

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Scheduling Appointments/Patient Lookup

- **Select patients from a pick list with multiple search filters**
- **eCW interfaces with MedicScan OCR for drivers licenses to auto populate demographic information**

eClinicalWorks

Progress Note

- **Merge and copy templates**
- **Pull forward appointment information from previous visits**
- **Interactive Clinical Wizard (right chart panel)**

eClinicalWorks

Templates

- Templates can be customized at the provider/practice level
- Pick lists can be personalized
- Version updates will not over-write template or application modifications

eClinicalWorks

Medication & ePrescribing

- Prescribing can be done directly from the Treatment screen at the point-of-care; ePrescribe, print, or fax

- ePrescribe to participating retail & mail-order pharmacies directly from eClinicalWorks via Surescripts

- Patient Rx eligibility checking in real-time

- Obtain external Rx history with patient authorization

- Patient-specific formulary checking

- Pharmacies and patients can request prescription refills via Telephone Encounters and through the Patient Portal

- Physicians can prescribe and order refills remotely

- Prescriptions can be signed electronically by provider (prescriptions cannot be issued without provider signature)

- Using the Medi-Span Drug Reference Database, the system can check patient prescriptions for adverse drug events (ADE), allergies and Interactions

- Integrated dosage calculator for customizing the prescription

- Medication reconciliation

eClinicalWorks

Labs to be Reviewed

View list of labs to be reviewed by provider, 'assigned to' and facility

Eligibility Checking

Real-time Eligibility Checking:

- Directly from the Resource Schedule
- Status displays both diagnosis and billing notes in the appointment window
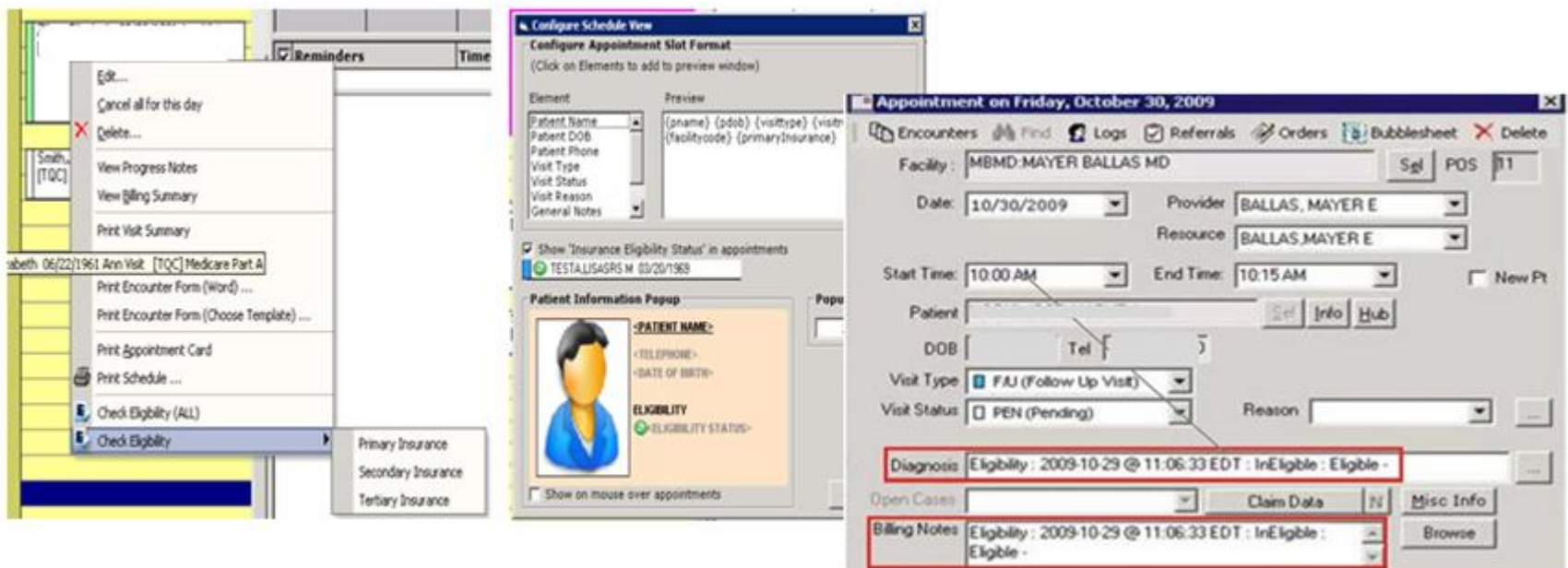
Claims

Process filtered claims by provider, service date, place of service, patients, insurance information, etc.

Patient Portal

Provider Benefits:
- Enables patients to manage their health
- Creates competitive advantage to attract new patients
- Reduces costs for print, mail & collection services
- Shifts time-consuming responsibilities to the patient
- Increases clinical efficiency to see more patients
- Improves appointment compliance and reduces "no-shows"

Patients Can:
- Request & create appointments
- Request prescription refills
- View medical records (PHR)
- Receive educational material
- View current and past statements and pay bills online
- Send messages to clinical staff
- Receive health maintenance reminders

eClinicalWorks

Electronic Health eXchange *(eEHX)*

eEHX - a suite of integrated solutions with complete interoperability to meet the requirements for Stage 1 Meaningful Use

Provider Benefits:

- On demand access to patient-centric clinical data beyond practice
- Collaborate with other physicians for messaging, referrals, appointments and clinical data
- Faster documentation of clinical data at point of care
- Reduced medical errors and improved care delivery

Hospital/Community/Payor Benefits:

- Reduction in administrative cost due to shared clinical information
- Ability to exchange data across communities and regions

Patient Benefits:

- Improved care coordination experience
- Reduction in redundant labs and diagnostic imaging testing
- Access to comprehensive clinical data

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eClinicalMobile

Features:
- View Patient Labs
- View Telephone Encounters
- Full Message Capabilities
- e-Prescribing
- Charge Capture
- View Schedule
- Patient Hub Review

Access:
- Any device with standard Web browser
- Smartphones including: iPhone™, Android, Blackberry®, T-Mobile®, G-1 with Google
- Secure gateway with data encryption
- Validation of username, password and personal security question
- No installation required on device.

eClinicalMessenger

Integrated messaging system that allows you to stay in touch with your patients by providing:

- **Phone and text messaging**
- **Appointment and medication reminders**
- **Health maintenance alerts**
- **Real-time scheduling changes**
- **Streamline collections**

eClinicalWorks P2P

Practice-to-Practice -- Provider-to-Provider

- Send and receive electronic referrals to and from other providers

- Send and receive patient records with attachments – lab results, diagnostic imaging, medical summary, patient documents and CCR/CCD

- Reserve appointments

- Share patient demographics

- Securely communicate with other physicians anywhere in the country

Send eCW P2P
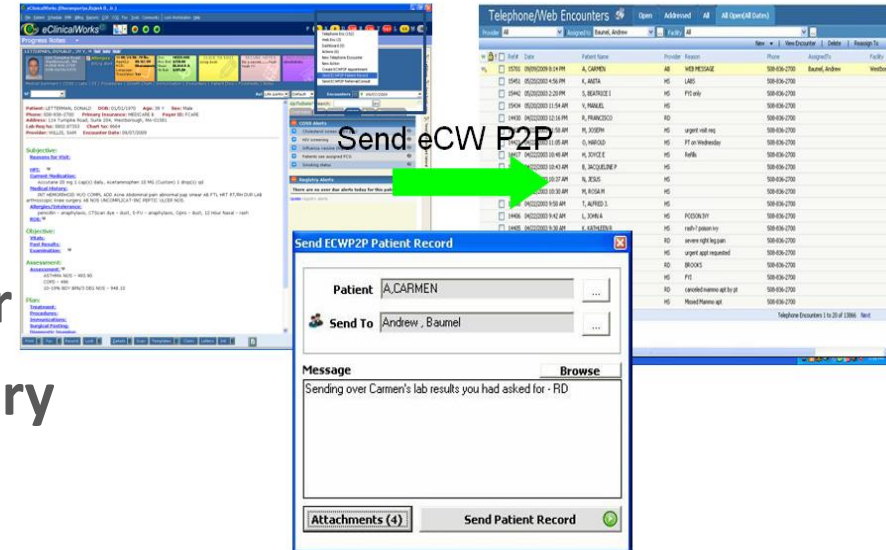
eClinicalWorks Business Optimizer (eBO)

Advanced business intelligence reporting:

- Easy deployment – one click install

- Visual dashboards, graphs and tables to monitor key practice and provider metrics

- Highly customizable for complex reporting

- Over 200 catalogued and numbered reports
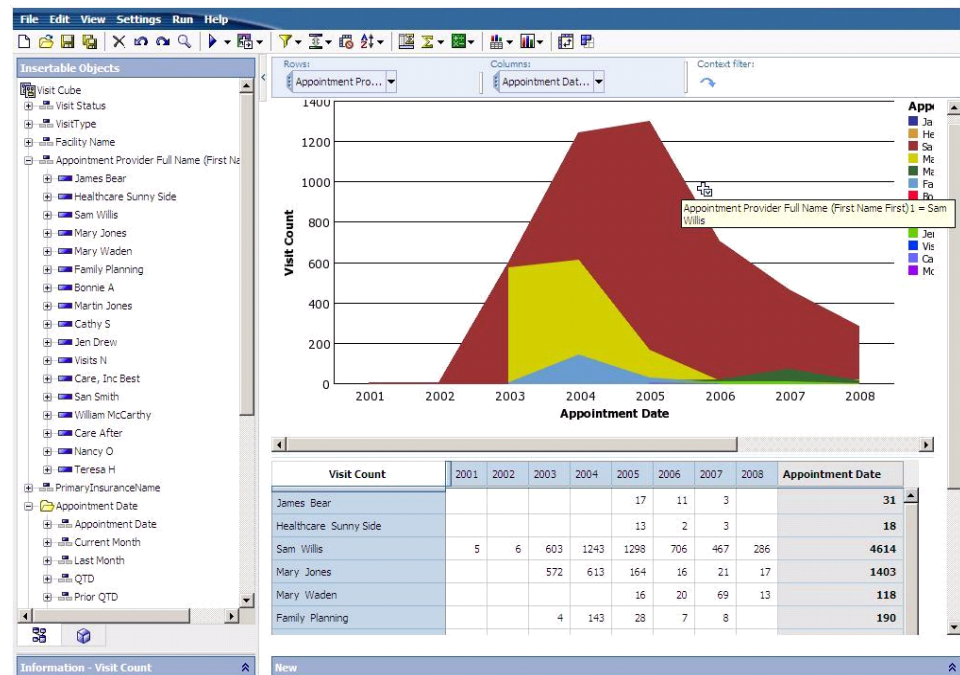
eCW and Meaningful Use

eClinicalWorks is one unified product company that provides you the tools to meet your Meaningful Use goals for Stage 1 and beyond.

This Complete EHR is 2011/2012 compliant and has been certified by the Certification Commission for Health Information Technology (CCHIT®), an ONC-ATCB, in accordance with the applicable certification criteria for Eligible Providers adopted by the Secretary of Health and Human Services. This certification does not represent an endorsement by the U.S. Department of Health and Human Services or guarantee the receipt of incentive payments." *and*
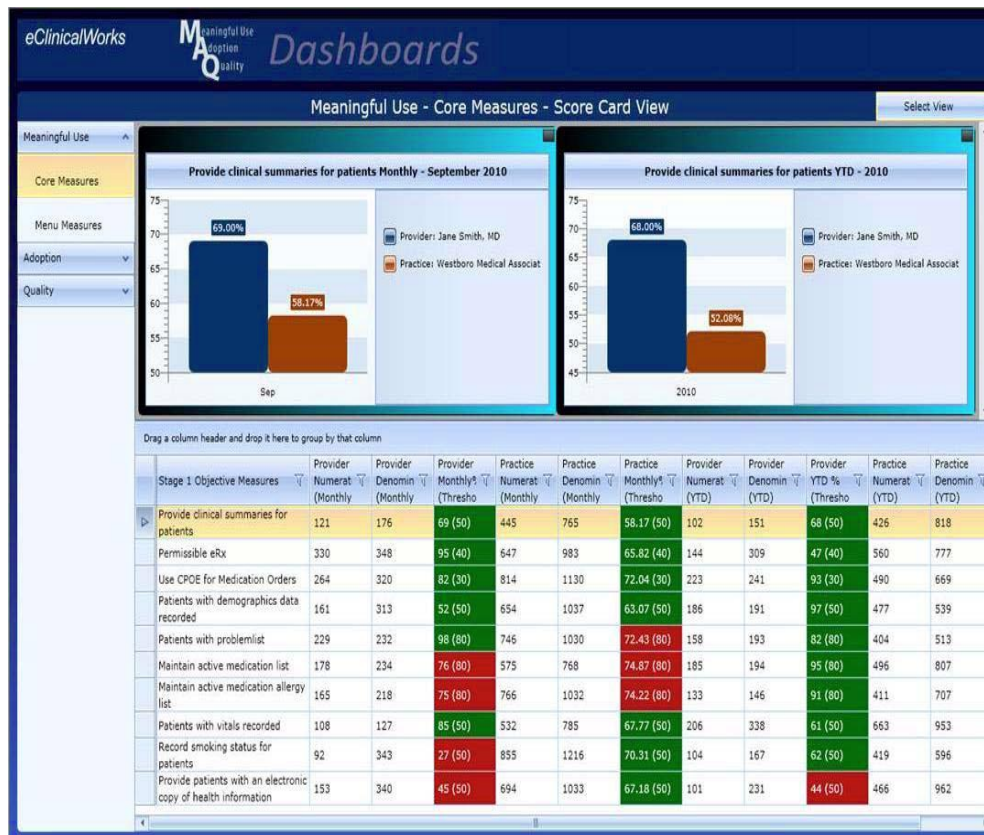
(1) eClinicalWorks

(2) Certification Date: October, 1, 2010

(3) Version: eClinicalWorks EMR Version 8.0.48 with e-Prescribing and eClinicalWorks Patient Portal activated *or* eClinicalWorks EMR Version 9.0 with e-Prescribing and eClinicalWorks Patient Portal

(4) Certification ID: CC-1112-955447-1

(5) The clinical quality measures to which eClinicalWorks has been certified include:
- NQF 0421 Adult Weight Screening & Follow-Up
- NQF 0013 Hypertension: Blood Pressure Measurement
- NQF 0028 Tobacco Use Assessment and Cessation
- NQF 0041 Influenza Immunization
- NQF 0024 Weight Assessment and Counseling
- NQF 0038 Childhood Immunization Status
- NQF 0059 Diabetes: Hemoglobin A1c Poor Control
- NQF 0064 Diabetes: LDL Management and Control
- NQF 0061 Diabetes: BP Management

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eClinicalWorks and Meaningful Use

eClinicalWorks has designed a Meaningful Use Reporting Dashboard that contains all of the 25 objectives that need to be satisfied for Stage 1 Meaningful Use and allows reports to be created to ensure MU thresholds are met.

How can eCW help?

- Free Group Webinars
- eClinicalWorks Road Show – "The Meaningful Use Tour"
- MU Training Scenario Guide
- MU Self Assessment Survey
- New letters to keep you informed

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